

## World Trade Series 2006

Please join us for an informative look at



#### including a wine tasting featuring Trentham Estate Wines, New South Wales, Australia

In 2005, Australia was the 10<sup>th</sup> largest market for Missouri export goods and the 7<sup>th</sup> largest market for Kansas export goods. Total exports from Missouri to Australia in 2005 were valued at \$223 million, while Kansas exported \$192 million. Missouri's highest percentage of exports in 2005 to Australia included chemical manufactures, machinery manufactures and transportation equipment, while Kansas's exports included transportation equipment, machinery manufactures and computers and electronic products.

In January 2005 the United States and Australia concluded a comprehensive free trade agreement that eliminates 99% of Australia's manufacturing tariffs giving Missouri and Kansas an average 5% price advantage over international competitors in the local market, grants tariff-free access to Australia's agricultural market, enhances preferential access to service exporters, and removes foreign investment screening for a range of activities including establishing all new businesses in Australia.

The Australian Trade Commission (Austrade) is the Australian Government agency that helps companies in international business for their products and services by reducing the time, cost and risk involved in selecting, entering and developing international markets. Its mission is to contribute to community wealth by helping more Australians succeed in export and international business. Austrade offers practical advice, market intelligence and ongoing support (including financial) to Australian businesses looking to develop international markets. Austrade also provides advice and guidance on overseas investment and joint venture opportunities, and helps put Australian businesses in contact with potential overseas investors.

#### **UDate, Time and Place:**

When: Monday, June 12, 2006

1:00 – 5:00 PM (Registration will begin

at 12:30 PM)

Where: RSM McGladrey Inc.

4801 Main Street, Suite 400

Kansas City, Missouri

#### Additional Thanks to our Promotional Partners:

- Australian Trade Commission
- City of Kansas City, Missouri International Affairs and Trade Office
- Kansas City SmartPort
- Kansas World Trade Center
- KU CIBER



- World Trade Center Greater Kansas City Chamber of Commerce
- Sister City Association of Kansas City Inc.
- State of Missouri Department of Economic Development
- U.S. Commercial Service Kansas City, U.S. Department of Commerce

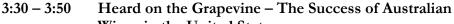


### Doing Business with Australia June 12, 2006 1:00 – 5:00 PM

RSM McGladrey 4801 Main Street, Suite 400 Kansas City, Missouri

# Agenda

12:30 - 1:00 1:00 - 1:10	Registration  Welcome and Overview of Australia Randall Tosh, District Manager – Kansas City  Australian Trade Commission	Australian Government
1:10 - 1:45	The Australia – United States Free Trade Agreement: Opportunities on Both Sides of the Pacific Ian Smith, Trade Commissioner – Chicago and the Midwest & United States Agribusiness Team Leader Australian Trade Commission	Australian Trade Commission
1:45 – 2:15	Investment Opportunities Down Under Alan Caplan, Investment Development Director North America Invest Australia – San Francisco	Australian Government Invest Australia
2:15 - 2:30	Break	invest Australia
2:30 - 3:30	Panel: Kansas City Companies Doing Business with Australia	
	Mark Baczynski, Director of Business Development	KANGAROO



Wines in the United States

Manildra Milling Corporation
David Freyder and Jim Kelleher

Jeffrey Rohde, *Trentham Estate Wines* New South Wales, Australia

3:50 – 4:00 Wrap Up Discussion and Questions

4:00 – 5:00 Australian Wine Tasting

G'Day Imports

Hosted by RSM McGladrey and Trentham Estate Wines

**Awarding of Door Prize** 

Award Courtesy of Australian Trade Commission and Kangaroo Crossing



Telephone: 1-816-472-9393 Toll Free: 1-888-578-JUMP





Fax completed registration to:

(816) 285-9001

## World Trade Series 2006 Doing Business With Australia Registration Form

of Greater Kansas City	
Cost:	Company Name:
ITC Members: \$70 Non-Members: \$85 Students: \$40	Address:
Refreshments will be provided.  Program Location:	City, State, Zip:
RSM McGladrey Inc 4801 Main St, Suite 400 Kansas City, Missouri 64112 Questions?	Phone: Fax:  Registrant Information E-mails required for confirmation and directions
Please call the ITC Office at (816) 285-9040 or e-mail at <a href="mailto:info@itckc.org">info@itckc.org</a> T. Our offices hours are 9-1, Monday – Friday.	Name E-mail
Please Note: To ensure adequate seating and provisions, individuals paying at the door should notify ITC of attendance via email or telephone.	Name E-mail
If paying by check, in case of postal delays, please notify your attendance via telephone or e-mail.	Name
If paying by credit card, please ensure all necessary information is completed. If paying at the door please bring completed form to the program.	E-mail
The ITC appreciates your assistance with these matters.	Total amount: \$
Special Note: For your own security, please do not e-mail credit card information. Please deliver credit card information via fax, mail or at the door.	Please make checks payable to: International Trade Council Credit Card Information (Please indicate one)
Confirmation will be sent out with directions prior to the program.	Card Holder's Name
Substitutions are acceptable after the 48 hour notice for cancellations. No shows will be invoiced.	Card Number
REGISTRATION DEADLINE: Wednesday, June 7, 2006 (3 business days prior to program) 48 Hour Notice for Cancellations	Security Code  (3 digit code for Visa & MC; 4 digit for AMEX)
Send checks and registration to:	Expiration Date
International Trade Council 3013 Main Street Kansas City Missouri 64108	Billing Address w/ Zip Code (if different than above)